

#### BID BULLETIN NO. 1 For ITB-GS-20170331-01

**PROJECT** 

One (1) Lot Supply and Delivery of Europay,

Mastercard and Visa (EMV) - Enabled Card Kits

**IMPLEMENTOR** 

:

**Procurement Department** 

DATE

April 26, 2017

This Bid Bulletin is issued to modify, amend or clarify items in the Bid Documents. This shall form an integral part of the Bid Documents.

The modifications, amendments or clarifications are as follows:

- Per GPPB Circular No. 03-2016, bidders are required to submit PhilGEPS Certificate of Registration of Membership under Platinum category during bid submission starting May 1, 2017, in lieu of their Class "A" Documents.
- The Terms of Reference (Annex A), ITB Clause 12.1 of the Bid Data Sheet (BDS), Section VI (Schedule of Requirements), Section VII (Specifications) and the Checklist of the Bidding Documents have been revised. Please see attached revised Annex A-1 to A-2 and the specified sections of the Bidding Documents.

ALWIN I. REYES

Assistant Vice President
Procurement Department and
HOBAC Secretariat

### **Bid Data Sheet**

| ITB  |  |  |  |  |
|--|--|--|--|--|
| Clause<br>1.1  | The Procuring Entity is LAND BANK OF THE PHILIPPINES (LANDBANK).   |  |  |  |
| 1.2  | The lot and reference is:  |  |  |  |
|  | One (1) Lot Supply and Delivery of EMV – Enabled Card Kits   |  |  |  |
|  | LBP-HOBAC-ITB-GS-20170331-01   |  |  |  |
| 2  | The Funding Source is:   |  |  |  |
| *  | The Government of the Philippines (GOP) through the Corporate Budget for the contract approved by the LANDBANK Board of Directors for 2017 in the amount Seven Million Two Hundred Thousand Pesos Only (P7,200,000.00) |  |  |  |
|  | One (1) Lot Supply and Delivery of EMV – Enabled Card Kits   |  |  |  |
| 3.1  | No further instructions.   |  |  |  |
| 5.1  | No further instructions.   |  |  |  |
| 5.2  | Foreign bidders, falling under ITB Clause 5.2 (b) and/or doing business in the Philippines may participate in this Project.  |  |  |  |
| The Bidder must have completed, within the period specific Invitation to Bid and ITB Clause 12.1(a)(iv), a single control similar to this Project, equivalent to at least fifty percent (50 ABC. |  |  |  |  |
|  | For this purpose, similar contracts shall refer to contracts involving printing services.  |  |  |  |
|  | Bidders must submit proof of their respective Single Largest Completed Contract. Proofs shall be:  |  |  |  |
|  | <ul> <li>Copy of the contract or purchase order; or</li> <li>Copy of official receipt/collection receipt or certificate of satisfactory performance from bidder's client.</li> </ul>                                   |  |  |  |
| 7  | No further instructions.   |  |  |  |
| 8.1  | As a general rule, subcontracting is not allowed.  |  |  |  |
| 8.2  | Not applicable.  |  |  |  |

| 9.1          | The Procuring Entity will hold a pre-bid conference for this Project on at   |
|--------------|--|
|              | Bidding Room, 25 <sup>th</sup> Floor, LANDBANK Plaza Building, 1598 M.H. Del<br>Pilar corner Dr. J. Quintos Streets, Malate, Manila.   |
| 10.1         | The Procuring Entity's address is:   |
|              | Land Bank of the Philippines 25 <sup>th</sup> Floor, LANDBANK Plaza Building 1598 M.H. Del Pilar corner Dr. J. Quintos Streets 1004 Malate, Manila www.landbank.com  |
|              | Contact person :   |
|              | Mr. Alwin I. Reyes Assistant Vice President Procurement Department 1598 M.H. Del Pilar cor. Dr. J. Quintos Sts. 1004 Malate, Manila Tel. (+632) 522-0000 or 551-2200 local 7370 Fax (+632) 528-8587 Ibphobac@mail.landbank.com   |
| 12.1         | No further instructions.   |
| 12.1(a)(ii)  | The statement of all ongoing government and private contracts (use Form No. 3) and single largest completed contract (use Form No. 4) similar to the contract to be bid shall include all such contracts within five (5) years prior to the deadline for the submission and receipt of bids. |
| 13.1         | Bidders are required to use the Bid Form provided in Section VIII. Bid Form (use Form Nos.1 and 2).  |
| 13.1(b)      | No further instructions.   |
| 13.1(c)      | Not applicable.  |
| 13.2 (a)     | The Approved Budget for the Contract (ABC) is Seven Million Two Hundred Thousand Pesos Only (P7,200,000.00)  |
|              | Any bid with a financial component exceeding this amount shall not be accepted.  |
| 13.2(b)      | Not applicable.  |
| 15.4(a)(iii) | Please refer to Clause 6.2 of the Special Conditions of the Contract for the incidental services required.   |
| 15.4(b)(i)   | The price of the Goods shall be quoted DDP specified delivery site/s.  |

| 15.4(b)(ii) | Please refer to Clause 6.2 of the Special Conditions of the Contract for the incidental services required.  |  |  |
|-------------|---|--|--|
| 16.1(b)     | The Bid Prices for the Goods supplied from outside of the Philippines shall be quoted in Philippine Pesos.  |  |  |
| 16.3        | Not applicable.   |  |  |
| 17.1        | Bids will be valid until 120 calendar days from date of opening of bids.  |  |  |
| 18.1        | The bid security shall be limited to Bid Securing Declaration or any other form in accordance with the following minimum amount:  |  |  |
|             | Form of Bid Security  | Minimum Amount of Bid Security   |  |
|             | (a) Cash or cashier's/ manager's check issued by a Universal or Commercial Bank   |  |  |
|             | (b) Bank draft/guarantee or irrevocable letter<br>of credit issued by a Universal or<br>Commercial Bank; Provided, however,<br>that it shall be confirmed or authenticated<br>by a Universal or Commercial Bank, if<br>issued by a foreign bank; and  | P 144,000.00   |  |
|             | (c) Surety bond callable upon demand issued by a surety or insurance company duly certified by the Insurance Commission as authorized to issue such security.   | P 360,000.00   |  |
|             | 1. If bid security is in the form of cash, a bidded a Payment Acceptance Order (PAC) Procurement Department. The PAO shall any of the Tellers at the Cash Depart LANDBANK Plaza Building) together with the Cash Department Teller shall issue Official Receipt (OR) evidencing payment original and/or certified true copy of the Official enclosed in Bid Envelope No. 1 (Elig Proposal/Documents). The original official returned by the BAC Secretariat to the bid the opening of bids. | then be presented to the then be presented to the them |  |
|             | If bid security is in the form of cashier's check should be payable to LAND BANK O  |  |  |
|             | <ol> <li>If in the form of bank draft/guarantee, the<br/>standard format of the issuing Bank, proving<br/>Name of the Project are indicated.</li> </ol>   |  |  |
|             | If in the form of surety bond, it should be insurance company duly accredited by the  | issued by a surety or<br>Insurance Commission  |  |

|      | (IC) and has not been issued a cease and desist order by the IC<br>or is currently not included in the list of blacklisted firms.  |
|------|--|
|      | The surety bond may be secured through LANDBANK Insurance Brokerage, Inc. (LIBI) with the following contact details:   |
|      | <ul> <li>(a) LIBI-Forex</li> <li>14<sup>th</sup> Floor, LANDBANK Plaza Building</li> <li>Telephone 710-7114</li> <li>(Every Tuesday and Thursday)</li> </ul>   |
|      | <ul> <li>(b) 12<sup>th</sup> Floor, SSHG Law Center Bldg.</li> <li>105 Paseo de Roxas, Legaspi Village</li> <li>Makati City</li> <li>Telephones 812-4911 and 867-1064</li> </ul>   |
|      | Surety bonds with the following or similar conditions/phrases shall not be accepted:   |
|      | (a) "In case of default by the Principal, this bond shall only answer<br>for the difference in the bid price of the winning bidder and<br>that of the next lowest complying bidder or that of the new<br>winning bidder in case of re-bidding plus necessary expenses<br>incurred by the Obligee in the re-bidding which liability shall in<br>no case exceed the amount of the bond"; or                      |
|      | (b) "That the amount of liability of the Surety under this bond is<br>limited to the actual loss or damage sustained and duly<br>proven by the Obligee."   |
|      | If in the form of Bid Securing Declaration, the attached form (Form No. 8) must be used.   |
| 18.2 | The bid security shall be valid until 120 calendar days from date of opening bids.   |
| 20.3 | Each Bidder shall submit one (1) original copy and one (1) photocopy of the Technical Component (First Envelope) and Financial Component (Second Envelope) of its bid.   |
|      | Bidders who have previously submitted the Class "A" Documents may secure a Certification of Advance Submission of Documents (CASD) from LANDBANK Procurement Department. The CASD or a Certificate of PhilGEPS Registration (Platinum Membership) and its Annex A, may be submitted and enclosed inside the Technical Component (First Envelope) in lieu of the requirements enumerated in ITB Clause 12.1(a). |
| 21   | The address for submission of bids is:   |
|      |  |

|         | Procurement Department Land Bank of the Philippines 25th Floor, LANDBANK Plaza Building 1598 M.H. Del Pilar corner Dr. J. Quintos Streets 1004 Malate, Manila  |
|---------|--|
|         | The deadline for submission of bids is 11:00 A.M.,   |
| 24.1    | The place of bid opening is:   |
|         | 25 <sup>th</sup> Floor Bidding Room Procurement Department Land Bank of the Philippines LANDBANK Plaza Building 1598 M.H. Del Pilar corner Dr. J. Quintos Streets 1004 Malate, Manila  |
|         | The date and time of bid opening is 11:00 A.M.,  |
| 24.2    | No further instructions.   |
| 27.1    | No further instructions.   |
| 28.3    | The goods are grouped in a single lot and the lot shall not be divided further into sub-lots for the purpose of bidding, evaluation and contract award.  |
| 28.3(b) | Bid modification is not allowed.   |
| 28.4    | No further instructions.   |
| 29.2(a) | Certified true copy of Value Added Tax (VAT) or Percentage Tax (PT) Returns for the 3 <sup>rd</sup> and 4 <sup>th</sup> Quarters of 2016 filed through the BIR Electronic Filing and Payments System (EFPS). Only tax returns filed and taxes paid through the BIR EFPS shall be accepted. |
| 29.2(c) | No further instructions.   |
| 32.4(f) | No further instructions.   |

# Section VI. Schedule of Requirements

The delivery schedule expressed as weeks/months stipulates hereafter a delivery date which is the date of delivery to the project site.

| Item No. | Item Description   | Delivery Period and Destination   |
|----------|--|---|
|          | One (1) Lot Supply and Delivery of EMV – Enabled Card Kits:                  | Delivery Schedule and Manner of Delivery per Letters E and F of the Revised Terms of Reference. |
| 1        | 3,600,000 pcs. LANDBANK EMV-<br>Enabled ATM Card Side Seam<br>Style Envelope | Contact Person: FVP Catherine Rowena B. Villanueva  |
| 2        | 3,600,000 pcs. LANDBANK EMV-<br>Enabled ATM Card – Welcome<br>Letter         | Corporate Affairs Department  Contact Number: 522-0000 local 2686                               |
|          |  |   |

|   | Name of Bidder                 |
|---|--------------------------------|
| , | Signature over Printed Name of |
|   | Authorized Representative      |

# **Specifications**

| Item | Specifications   | Statement of Compliance   |
|------|--|---|
| No.  |  | Bidders must state below either<br>"Comply" or "Not Comply" against<br>each of the individual parameters of<br>each specification.  |
|      |  | Statements of "Comply" or "Not Comply" must be supported by evidence in a Bidders Bid. Evidence shall be in the form of manufacturer's un-amended sales literature, unconditional statements of specification and compliance issued by the manufacturer, samples, independent test data etc., as appropriate. A statement that is not supported by evidence or is subsequently found to be contradicted by the evidence presented will render the Bid under evaluation liable for rejection. A statement either in the Bidders statement of compliance or the supporting evidence that is found to be false either during Bid evaluation, post-qualification or the execution of the Contract may be regarded as fraudulent and render the Bidder or supplier liable for prosecution subject to the provisions of ITB Clause 3.1(a)(ii) and/or GCC Clause 2.1(a)(iii) |
|      | One (1) Lot Supply and Delivery of EMV  – Enabled Card Kits:                       | Please state here either<br>"Comply" or "Not Comply"  |
| 1    | 3,600,00 pcs. LANDBANK EMV-Enabled ATM Card Side Seam Style Envelope               |   |
| 2    | 3,600,00 pcs. LANDBANK EMV-Enabled ATM Card – Welcome Letter                       | **  |
|      | Minimum specifications and design lay-out per attached Revised Annexes A-1 to A-4. |   |

| Conforme: |   |  |
|-----------|---|--|
|           | Name of Bidder  |  |
|           | Signature over Printed Name of<br>Authorized Representative |  |
| ł         | Position  |  |

### Checklist of Bidding Documents for Procurement of Goods and Services

Documents should be arranged as per this Checklist. Kindly provide folders or guides, dividers and ear tags with appropriate labels.

#### The Technical Component (First Envelope) shall contain the following:

- Duly notarized Secretary's Certificate attesting that the signatory is the duly authorized representative of the prospective bidder, and granted full power and authority to do, execute and perform any and all acts necessary and/or to represent the prospective bidder in the bidding, if the prospective bidder is a corporation, partnership, cooperative, or joint venture (sample form - Form No.7).
- 2. Duly notarized Omnibus sworn statement (sample form Form No.6).
- 3. Eligibility requirements
  - Legal Documents
    - 3.a PhilGEPS Certificate of Registration Platinum Membership
  - Technical / Financial Documents
  - 3.b Statement of the prospective bidder of all its ongoing government and private contracts, including contracts awarded but not yet started, if any, whether similar or not similar in nature and complexity to the contract to be bid, within the relevant period as provided in the Bidding Documents. The statement shall include all information required in the PBDs prescribed by the GPPB. (sample form Form No. 3). The duly signed form shall still be submitted even if the bidder has no on-going contract.
  - 3.c Statement of the prospective bidder identifying its single largest completed contract similar to the contract to be bid, equivalent to at least fifty percent (50%) of the ABC supported with contract/purchase order, end-user's acceptance or official receipt(s) issued for the contract, within the relevant period as provided in the Bidding Documents. The statement shall include all information required in the PBDs prescribed by the GPPB. (sample form Form No. 4).
  - 3.d The prospective bidder's audited financial statements, showing, among others, the prospective bidder's total and current assets and liabilities, stamped "received" by the BIR or its duly accredited and authorized institutions, for the preceding calendar year which should not be earlier than two (2) years from the date of bid submission.

- 3.e The prospective bidder's computation for its Net Financial Contracting Capacity (sample form Form No. 5).
- 3.f Valid joint venture agreement (JVA), in case the joint venture is already in existence. In the absence of a JVA, duly notarized statements from all the potential joint venture partners stating that they will enter into and abide by the provisions of the JVA in the instance that the bid is successful shall be included in the bid. Failure to enter into a joint venture in the event of a contract award shall be ground for the forfeiture of the bid security. Each partner of the joint venture shall submit the legal eligibility documents. The submission of technical and financial eligibility documents by any of the joint venture partners constitutes compliance.
- 4. Bid security in the prescribed form, amount and validity period (ITB Clause 18.1 of the Bid Data Sheet);
- 5. Revised Schedule VI Schedule of Requirements with signature of bidder's authorized representative.
- 6. Revised Section VII Specifications with response on compliance and signature of bidder's authorized representative.
- 7. Post-Qualification Documents (Non-submission of these documents during the bid opening shall not be a ground for the disqualification of the bidder):
  - 7.a Business Tax Returns per Revenue Regulations 3-2005 (BIR No. 2550 Q) VAT or Percentage Tax Returns for 3<sup>rd</sup> and 4<sup>th</sup> Quarters of 2016;
  - 7.b Valid and current PhilGEPS Registration Certificate or PhilGEPS Registration Number [if the bidder will not submit a PhilGEPS Registration certificate (Platinum Membership)]; and
  - 7.c Income Tax Return for 2015

## The Financial Component (Second Envelope) shall contain the following:

- 1. Duly filled out Bid Form signed by the bidder's authorized representative (sample form Form No.1)
- Duly filled out Schedule of Prices signed by the bidder's authorized representative (sample form - Form No.2)

#### Revised Terms of Reference for the Procurement of Printing Services for LANDBANK EMV-enabled ATM Card Kit

#### **Printing Specifications:**

| LANDBA                  | Item 1 of 2:<br>ANK EMV-ENABLED ATM CARD SIDE SEAM STYLE ENVELOPE   |  |  |
|-------------------------|---|--|--|
| Size                    | (Folded) 22.70cm x 11cm<br>(Spread/Flat) 26.83 cm x 24 cm   |  |  |
| Quantity                | 3,600,000 pcs. (3.6 million pcs.)   |  |  |
| Process                 | C2P OFFSET PRINTING   |  |  |
| Color                   | 4C/0  |  |  |
| Stock                   | Book 80#  |  |  |
| Others                  | Diecutting Seal gumming With plastic window   |  |  |
| General<br>requirements | <ul> <li>Envelopes to be good quality machine-fill envelope. Dimensions and quality to be consistent across manufactured batches.</li> <li>Windows to be securely affixed to within 1.5mm of top and side edges. Top edge to be flat and free from puckering.</li> <li>Side seams to be securely glued up to top of seam</li> <li>Envelope shall be packed with its flap folded/closed</li> <li>Pre-scored flap crease to enable the envelope flap to open flat</li> <li>No twisting, curling or distortion evident</li> <li>No glue seepage on interior or exterior of envelope</li> </ul> |  |  |

| Item 2 of 2:<br>LANDBANK EMV-ENABLED ATM CARD – WELCOME LETTER |                                   |
|--|-----------------------------------|
| Size   | A4 (20.99 x 29.7 cm)              |
| Quantity   | 3,600,000 pcs. (3.6 million pcs.) |
| Process  | C2P OFFSET PRINTING               |
| Color  | 4C/0                              |
| Stock  | Book 80#                          |

#### Additional Notes:

- a) See Annex A for design and illustration for both envelope and welcome letter
- b) Supplier will be required to submit digital proofing and mock-up using actual size and materials within 3 working days upon turn-over of digital files
- c) A representative from LANDBANK-CAD shall conduct an inspection of the production of the card kits at printers' warehouse. Printer will schedule and notify LANDBANK-CAD at least 2 days prior to the designated date of inspection of the card kits.
- d) Packing and distribution:
  - a. Should be packed in 500s
  - b. Delivery will be at the ATM card supplier's warehouse (within Metro Manila only) address and contact details will be provided by LANDBANK-CAD to the winning bidder.
  - c. Staggered delivery of items shall be scheduled and completed within 45 calendar days after approval of samples.
- e) Project Timeline:
  - i. 3 calendar days upon turnover of final artworks: submission of digital proofs
  - ii. 2 calendar days upon approval of digital proofs: supplier to provide 200 extra sets (should be packed in 100s) of materials (envelope and welcome

letter) for sampling and testing using card kitting supplier's machine. This is to ensure that the materials conform to specification and can be used as intended.

iii. Upon successful testing of the above mentioned extra sets of kits, the below production schedule shall be followed.

| Schedule  | Activity                 | Delivery Site 1 | Delivery Site 2 |
|-----------|--------------------------|-----------------|-----------------|
| Day 1-9   | Production               | n/a             | n/a             |
| Day 10-15 | 1 <sup>st</sup> delivery | 300,000 sets    | 300,000 sets    |
| Day 16-21 | 2 <sup>nd</sup> delivery | 300,000 sets    | 300,000 sets    |
| Day 22-27 | 3 <sup>rd</sup> delivery | 300,000 sets    | 300,000 sets    |
| Day 28-33 | 4 <sup>th</sup> delivery | 300,000 sets    | 300,000 sets    |
| Day 34-39 | 5 <sup>th</sup> delivery | 300,000 sets    | 300,000 sets    |
| Day 40-45 | Final/complete delivery  | 300,000 sets    | 300,000 sets    |
| Duy 10 10 | Total                    | 1,800,000 sets  | 1,800,000 sets  |